

DUTY DRAWBACK PROGRAMS & PROCESSES

HOW IT ALL WORKS





About Alliance



The corporate office of Alliance is located at the Signature Place in the heart of beautiful downtown Saint Petersburg, Florida.

SUBJECT MATTER EXPERTISE

Duty drawback is the entire focus of our organization. Our executive staff boasts over 40 years of combined experience in duty drawback and our Account Managers are subjected to rigorous drawback, compliance and trade certification training. Filing for all clients exceeded \$100 million in 2020 alone and is expected to increase by 25% in 2021.

We offer a turnkey drawback solution while taking full responsibility for all elements of the drawback process. Our complete service offering for a percentage of the recovery incentivizes us to maximize the client's recovery while assuming as much of the administrative burden as possible, so our client's personnel stay focused on core business activities.

Step 1: Assessment

Whether you have an existing drawback program or you're looking to start a new one, **we offer a complimentary, no cost, no obligation drawback assessment.** During the assessment Alliance will use US Customs' ACE (Automated Commercial Environment) import and AES (Automated Export System) export data to complete a deep dive into the detail. In some cases, a company's ERP sales data might also be needed to capture export line detail. All data remains confidential with an executed NDA between your company and Alliance. This comprehensive assessment provides the foundation of your program's needs to develop tailored SOPs and advise on industry best practices to use in your program.

Our assessment covers these key areas:

- Focus on duty recovery potential and identify unrealized recovery potential for existing programs
- Evaluate current regulatory compliance exposure
- Establish program's drawback provisions needed
- Provide you a proprietary analysis of our findings to develop your business case



Step 2: Applications



For new and sometimes existing programs, drawback applications need to be completed. During this process and depending on what drawback provisions will be used in your program, document support elements are gathered to substantiate an import and export. Alliance will gather all the required elements, then prepare the applications and submit to Customs for approval.

Applications:

- One-time Waiver (for each provision being used)
- Waiver of Prior Notice
- Accelerated Payment
- Manufacturing Ruling (if imported materials and component parts are used to make a new and different article of commerce subsequently exported)

Step 3: Data

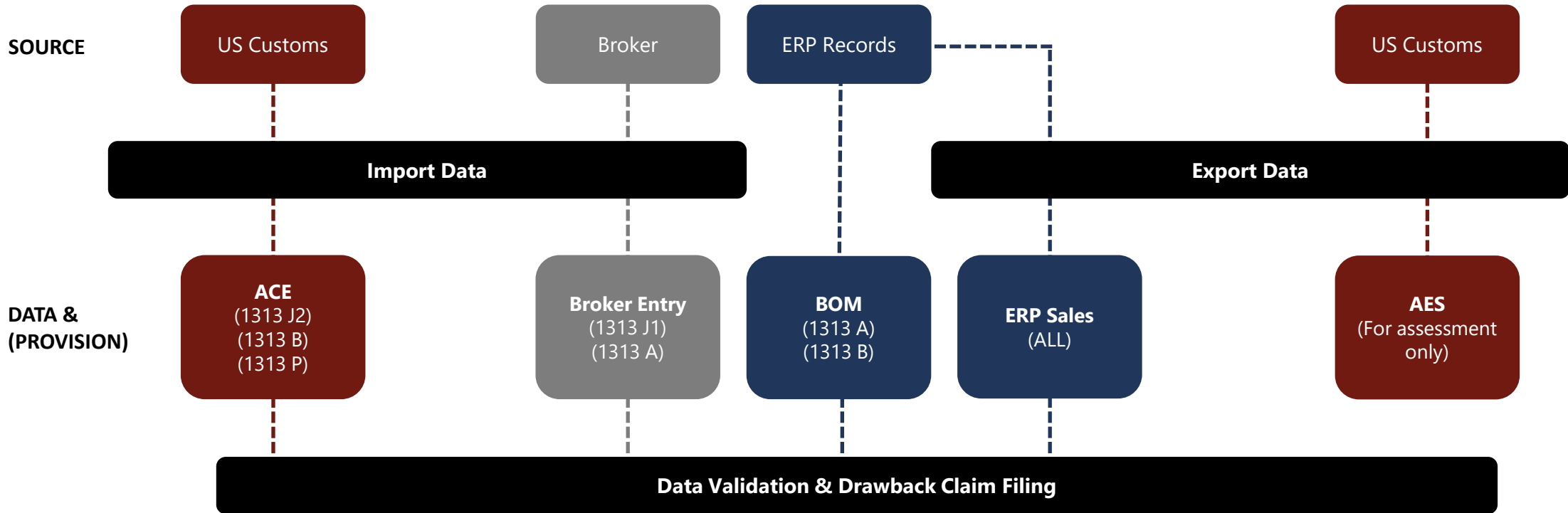
In our drawback assessment we establish the foundation of your program's needs and gathering the required data elements will be the last step before we begin to file claims. Alliance does all the heavy-lifting and works on your behalf to acquire these elements. Additionally, we have a strong emphasis on compliance and go the extra mile to test your data's integrity, so your program upholds the highest degree of regulatory compliance.

Common data elements needed:

- ACE Import Data
- ERP Sales Data
- Bill of Materials (if manufacturing)
- Broker Entry Data
- Accessible Support Documents for Imports & Exports (7501 Entry, Bill of Lading w/ Laden on Board if Ocean, Commercial Invoice & Packing List. In some cases, B3, Pedimento, Sales/Purchase Order and Certificate of Analysis.)



Data Diagram



*In cases where data records cannot be obtained, are incomplete or do not pass data validation, Alliance’s Data Entry team can key support document line-item detail

Step 4: Filing Claims



The last step is filing your company's claim. Alliance will use its proprietary reporting tools and custom duty drawback software to file your claims with Customs and Border Protection. Once all retroactive import duties have been claimed, a filing schedule will be implemented on a basis that suites your needs. Alliance will also periodically review your business to look for new recovery opportunities that might arise with the introduction of a product or business unit for example.

What to expect

- Customs Bonding (can be secured through Alliance or your own source)
- Payment (with accelerated payment completed, it's generally 30 days)
- CBP Desk Reviews (Alliance handles this entire process for you. We have an impeccable liquidation record, have never filed against ENO and have never had a claim against bonds for accelerated payment in the history of our 20-year business.)

Did You Know?

- ✓ **You can claim drawback on imports 5 years back from the time you are reading this**
- ✓ **Qualified imports and exports can be substituted with the same 8-digit HTS for drawback**
- ✓ **You can claim on imported components if the manufactured finished good is exported**
- ✓ **Drawback Trading can be used when a company imports, but doesn't export or vice versa**
- ✓ **Billions of dollars in recoverable duty paid goes unclaimed annually**
- ✓ **Companies with existing programs often are not maximizing their recovery potential**

Summary of Cost & Fees

No hidden fees or contracts. Our complete service offering for a percentage of the recovery incentivizes us to maximize your duty drawback.

PROGRAM MANAGEMENT

Based on tiered duty recovery amount

%

(of duty recovered)

APPLICATION FEES

Customs Privileges & Rulings (one-time)

\$1,500

(if applicable)

BOND FEES

If Alliance executes Customs Bonds

\$3.50

(per \$1,000 in coverage)



HAVE QUESTIONS OR WANT TO ASSESS YOUR PROGRAM?

VISIT US AT

WWW.ALLIANCECHB.COM
OR CALL 727-290-6476